

ATTENTION GATEKEEPERS!

You know who you are. You are the folks who locate and usher in outside resources. You connect people inside your organization with people from the outside.

I'm one of those outsiders you should know about. Why? Because I have a long track record of solving difficult problems – and I make it look easy. I also leave behind much of my know-how. Unlike many consultants I don't foster continuing dependency on my services. Nor do I try to take the credit. That belongs to the client.

The end results are that the problem gets solved, typically in an innovative, creative way; the client looks good; you get credit for helping make that happen; I get paid and we all add to our stock of knowledge.

So if you're looking for an outside resource for one of your internal customers who is wrestling with a difficult problem, let's talk!

