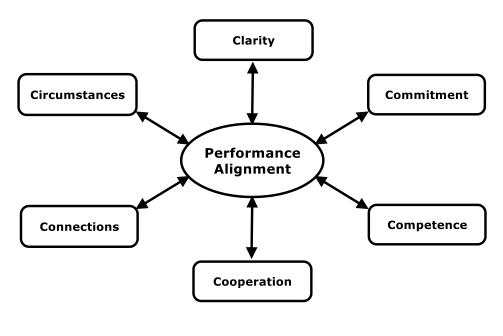
Tools for Knowledge Workers

Performance Alignment



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We all want things to go as expected. Fortunately, as "living control systems," we are able to do that much of the time. One of the things we want to go as expected is performance – and that can be of other people or our own. Yet, as we know all too well, actual performance often does not match expectations. There is a gap between the two. And so we are well-served by doing what we can to ensure "Performance Alignment" – to take those steps that tip the scales in favor of alignment between actual and expected performance. The diagram above suggests six factors that contribute to Performance Alignment. To read a brief article about these six factors and how they contribute to Performance Alignment, click <u>here</u>.

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